

Press Release

Private Equity Fund EMERAM acquires MATRIX42, a leading provider of workspace management solutions

Munich, 16 October 2015 – On 13 October 2015 funds advised by the Munich-based Private Equity firm EMERAM Capital Partners GmbH (“EMERAM”) have signed an agreement to buy MATRIX42 AG (“MATRIX42”) via a management buyout supported by EMERAM. The seller of the specialist in workspace management solutions is Asseco Poland S.A.. The parties have agreed not to disclose the purchase price. The transaction remains subject to approval from antitrust authorities.

Jointly with the existing management, EMERAM plans to continue the growth of MATRIX42 in terms of both existing and new customers. The current product portfolio of workspace management solutions offers an attractive platform based on which to achieve the intended development of the company. This applies both to further international expansion – particularly in the UK, Benelux and APAC – and to acquisitions of specialist software providers with outstanding business models. MATRIX42 already took over the Australian enterprise mobility management firm Silverback in 2014.

Jochen Jaser, CEO of MATRIX42, said: “On the basis of our reorientation in 2008, Matrix42 has seen consistent positive development. We felt very comfortable as part of Asseco Group and always cooperated with a great degree of trust. In EMERAM, MATRIX42 has found a capable partner to drive our onward growth in core markets as well as our international expansion. In the course of the sale process EMERAM was our clear partner of choice for an even more successful future. With its international network and industry expertise, EMERAM will help MATRIX42 to uncover previously unused potential.”

Founded in 1992, MATRIX42 is a top provider of software for workspace management. The cutting-edge solutions are developed under the banner of “Smarter Workspace”. Over 3,000 customers – including BMW, Infineon and Carl Zeiss – manage over 3 million workspaces worldwide using MATRIX42 software. The solutions enable seamless management of physical, virtual and mobile workspaces, automatic monitoring of licence compliance and high-performance modules for user-managed services, including the integration of company-specific workflows. Such services enhance the IT of MATRIX42 customers through efficient and service-oriented organisation, while giving users greater flexibility and boosting company productivity.

Kai Köppen, Co-Founder of EMERAM Capital Partners, said: “MATRIX42 is active in a dynamic and exciting market environment, providing future-oriented workplace management solutions. The innovative service portfolio of MATRIX42 also offers a broad range of expansion opportunities. We look forward to supporting the MATRIX42 management in this task and continuing the company’s development as its partner.”

Jacek Duch, Chairman of the Supervisory Board of Asseco Poland S.A., said: “Taking into account our development strategy and the planned expansion into emerging markets, we have approved the idea of a buyout of shares in Matrix42 by its managers and supported them in this process. Matrix42 will remain in very good hands and will be managed by seasoned executives, who perfectly know the company and have a vision how to further develop its business.”

The capital for this transaction was provided by EMERAM Private Equity Fund I. EMERAM Capital Partners was advised by goetzpartners (commercial, IT), Alvarez & Marsal (finance), GLNS (legal), and Deloitte (tax).

About EMERAM Capital Partners

EMERAM Capital Partners was founded in 2012 as an independent partnership aimed at becoming the leading investment company focused on equity investments in "Mittelstand" companies with core markets in Germany, Austria, and Switzerland.

Together, the six founding partners have an outstanding and complementary track record of investing in, advising and managing highly successful companies. Collectively, the team has a combined experience as a principal investor for 45 years, its partners completed more than 25 deals, served on more than 40 company boards, and aggregate more than 30 years of experience in both top management consulting and operational management. EMERAM Capital Partners therefore represents some of the most successful and experienced investors within its target segments and combines profound sector know how with operational experience in order to serve as a catalyst for ambitious companies with strong growth potential.

About MATRIX42

Matrix42 is a top provider of workspace management software. The company offers forward-thinking solutions for modern work environments under its 'Smarter workspace' motto. More than 3,000 customers around the world, including BMW, Infineon, and Carl Zeiss, currently manage approximately 3 million workstations using workspace management solutions from Matrix42.

Matrix42 operates successfully in seven countries – Germany, Austria, Switzerland, the Netherlands, the United Kingdom, Australia and the United States of America. The company's headquarters are in Frankfurt am Main in Germany.

Matrix42's products and solutions are designed to manage modern work environments simply and efficiently – across physical, virtual, and mobile workspaces.

Matrix42 focuses on user orientation, automation, and process optimisation. The company's solutions meet the requirements of modern employees who want to work from any location using a wide range of devices, while also addressing the needs of IT departments and businesses.

Matrix42 offers its solutions to organisations across different sectors who value forward-looking and efficient workspace management. The company also successfully collaborates with partners who provide on-site consultation to Matrix42 customers. Some of these leading partners include TAP.DE Solutions GmbH, Consulting4IT GmbH, and DSP IT Service GmbH.

About Asseco Poland

Asseco Poland is the largest IT company listed on the Warsaw Stock Exchange. It has developed technologically advanced software solutions for companies and institutions of all key sectors of the

economy for more than 20 years. Today, Asseco is the number one IT powerhouse in Central Europe and the sixth largest software vendor in Europe. Parkiet stock market daily has recognized Asseco as the company of the year in Warsaw's WIG20 index.

Asseco Group is present in 43 countries, employing over 18,000 people. It has provided IT technologies to support business operations as well as development at more than 100,000 companies and organizations. While operating in international markets, Asseco has gained extensive experience, combining the know-how of all the Group's subsidiaries. The synergy of these competencies provides added value to customers who receive the top quality products.

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